

# 2015 Belmont Small Business Award Winners

Award Winners Photographs courtesy of Leon Tang, The FotoFactory

## ENVIRONMENT AWARD

Sponsor: My Business Incubator  
Presented By: Rob Francis, Board Member, Belmont BEC



**Winner: R. Moore & Sons**

Accepted by: Stuart Davis, General Manager, R. Moore & Sons

Kewdale based R. Moore & Sons was founded in 1920 and specialise in the remanufacturing of diesel engine components predominantly for heavy industry. In April this year the business invested in a 100 kilowatt solar system as part of their environmental footprint reduction initiatives. They have also recently replaced all the lighting in their workshop creating a significant saving in power. This year R. Moore & Sons also reduced their water consumption by commissioning a new waste water recycling plant.

## ENTERPRISE OF THE YEAR

Sponsor: Watering Concepts  
Presented By: Stuart Giles, Watering Concepts



**Winner: Pierrot's Hair Studios**

Accepted by: Julie Jeffrey, Pierrot's Hair Studios

Julie Jeffrey has been operating Pierrot's Hair Studios for 33 years in WA and has mastered the art of giving clients the best in hairdressing service as well as managing the marketing and expansion of the business. Pierrot's is a multi-award winning AVEDA Concept Salon with a full range of AVEDA products. Julie is committed to providing a stimulating and forward thinking environment for her team and is looking forward to many more successful years in business

## Belmont Small Business Awards Hall of Fame

Sponsor: Belmont BEC & Green Promotions

Presented By: Past Chair Jasmyn Mumme, Belmont BEC

The Belmont Business Enterprise Centre inducts local small business or individuals into the Belmont Small Business Awards Hall of Fame when they have demonstrated business excellence, leadership and community contribution to the region over a number of years. In this the 22nd Year of the Belmont Small Business Awards, Belmont BEC is announcing our new 2015 inductee

## Hall of Fame inductee Julie Jeffrey, Pierrot's Hair Studios



Julie Jeffrey has been operating Pierrot's Hair Studios for 33 years in WA and has mastered the art of giving clients the best in hairdressing service as well as the marketing and expansion of the business. Julie Jeffrey has previously been awarded Belmont Small Business Awards - 2013 Best Marketing Award; 2014 TCF Australia Fashion Industry Award and Julie has been awarded the 2015 Enterprise of the Year and is now inducted into the prestigious Belmont Small Business Awards Hall of Fame

## VOLUNTEER OF THE YEAR AWARD

Sponsor: Perth Airport  
Presented By: Julie Coleman, Manager Corporate Affairs, Perth Airport



**Winner: Volunteer Task Force**

Accepted by: Kath Snell, CEO, Volunteer Task Force

Volunteer Task Force (VTF) has been serving the community for more than 45 years. Their mission is to deliver services that support independence, enhance safety and amenity of people, and to build community through volunteering. Their services are aimed at supporting those who have difficulty with everyday tasks due to frailty or disability. Volunteer Task Force provides services to more than 5,700 clients across the greater Perth Metropolitan region and their key to success is that they are an integral part of the community.

## BUSINESS PERSON OF THE YEAR

Sponsor: Euroz Securities Limited  
Presented By: Nick Dempster, Euroz Securities



**Winner: WA Treeworks**

Accepted by: David Barker, WA Treeworks

David Barker, the Managing Director of WA Treeworks is an experienced company director with over 20 years involvement in business development. WA Treeworks specialises in the delivery of vegetation management services for their clients. David has many industry certifications and his proactive approach to industry research and development contributes to local business and the environment. David's mechanical knowledge and ability to 'think outside the square' has led to multiple modifications to equipment and processes to achieve client objectives.

## INTERNATIONAL TRADE AWARD

Sponsor: BEC Global  
Presented By: Raj Selvendra, Board Member, Belmont BEC



**Winner: Express-Link Global**

Accepted by: Stephen McGann, General Manager, Express-Link Global

Welshpool based Express-Link Global is a dynamic transport company providing worldwide express courier shipments. Western Australian owned Express-Link Global delivers complete transport solutions, online tracking and proof of delivery. Express-Link Global can transport any object to any location, anywhere in the world, and are one of WA's most trusted and awarded national and international transport providers. By road, air or sea, Express-Link deliver on time, to total client satisfaction.

## ACHIEVEMENT AWARD

Sponsor: Belmont BEC  
Presented By: Anne Griffiths, Board Member, Belmont BEC



**Winner: Spirit of the Streets Choir**

Accepted by: Bernard Carney, Choir Master, Spirit of the Streets Choir

The Spirit of the Streets Choir is a singing community that welcomes everybody, but has a strong focus on people who are socially disadvantaged and are outside the reach of the mainstream community. Through music, friendship and performance, self-esteem and confidence grow, and people are able to see past the difficulties in their daily lives and experience a sense of joy and achievement. Through heartfelt song, and sharing personal stories they capture audiences and break down the barriers and attitudes that lead to isolation. The Choir performs between 40 and 50 gigs each year at corporate, private and community events and has performed at Spirits and Spooks, Perth Town Hall.

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To the 2015 Belmont Small Business Awards Finalists and Winners

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Your State Member for Belmont

Authorised by: Glenys Godfrey, 1/275 Belmont Avenue, Cloverdale.

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## CUSTOMER SERVICE AWARD

**Sponsor:** Telstra Business Centre Belmont  
**Presented By:** Mombi Sakala, Telstra Business Centre Belmont

**Winner:** Technology Assisting Disability WA (TADWA)  
**Accepted by:** Tracy Pearce, Technology Assisting Disability WA

Commencing in 1984, a small number of Telecom employees banded together, volunteering their time and skills to modify communication equipment to enable people with hearing or vision impairment to better utilise the telephone. These days Technology Assisting Disability WA (or TADWA for short) use their skills to design and modify a full range of devices, appliances, and equipment which perform the most necessary tasks for daily living. Most importantly, TADWA provide solutions for independence for people with a disability.



## ENERGY EFFICIENCY AWARD

**Sponsor:** TCF Australia  
**Presented By:** Carol Hanlon, Founder & CEO, TCF Australia

**Winner:** Westsun Solar Pty Ltd  
**Accepted by:** Ben Emery & Mark Hall, Westsun Solar Pty. Ltd.

Westsun Solar installs solar panel systems in homes and businesses across Perth. They are proudly West Australian owned and operated. Westsun Solar is accredited with the Clean Energy Council and choose their solar panel systems based on their exceptional energy efficiency and superior quality. As qualified electrical installers, they ensure each solar panel system is meticulously installed, and are happy to explain to customers how to use the system and maximise solar energy.



## COMMUNITY SPIRIT AWARD

**Sponsor:** Southern Gazette  
**Presented By:** Nathan Wayne, Regional Manager  
Community Newspaper Group

**Winner:** Food Rescue  
**Accepted by:** Lyndon Nilsson & Julie Broad, Food Rescue

Belmont based Food Rescue is the missing link between thousands of tons of fresh, nutritious food thrown into landfill each year by the food industry and the thousands of hungry and disadvantaged people in need. Food Rescue's support to the community means that those in need can access a variety of fresh fruit and vegetable produce. They also offer programs to assist the disadvantaged.



## SPIRIT OF AUSTRALIA AWARD

**Sponsor:** Hanssen Project Management  
**Presented By:** Gerry Hanssen, Managing Director, Hanssen Project Management

**Winner:** Access 1 Security Systems  
**Accepted by:** Andrew Herrmann, Access 1 Security Systems

Access 1 Security Systems are specialists in electronic security consulting, supply & installation firms. Andrew Herrmann started his first business at 19 years of age, and his first security business at 24. Within two years he had 50 employees and 6 patrol cars on the road. However the business hit hard times and he had to start again from scratch. He then went on to start and successfully grow a range of other businesses, but then the GFC hit, and once again Andrew faced hard times. Throughout all the challenges he has faced personally and in business he has continued to learn about business and sought help from mentors. Andrew has now successfully opened an office in Myanmar, and his Perth business continues to thrive.



## BEST RETAIL BUSINESS

**Sponsor:** Belmont Forum  
**Presented By:** Sarah Moore, Marketing Manager,  
Belmont Forum

**Winner:** Helloworld Belmont Forum  
**Accepted by:** Catherine Grindley, helloworld Belmont Shopping Centre

helloworld Belmont Forum is a 'one stop shop' for all your travel needs. This includes a wide range of services including airfares, accommodation, cruises, rail packages and hotel packages that cater for a broad target market. The award winning helloworld Belmont Forum has been established for over 40 years and is committed to sharing their extensive travel knowledge with their clients.



## INDIGENOUS BUSINESS OF THE YEAR AWARD

**Sponsor:** Perth Airport  
**Presented By:** Julie Coleman, Manager Corporate  
Affairs, Perth Airport

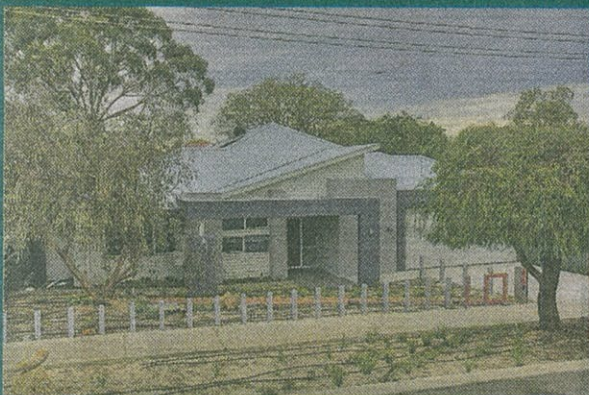
**Winner:** IN Balance  
**Accepted by:** Ian Bradshaw, IN Balance

Founded in 2013, IN Balance is Australia's first 100% Aboriginal owned chemical distribution company. IN Balance provides world class Australian made environmentally responsible cleaning and industrial solutions for multinational companies across Australia and has recently started exporting into North and South America. IN Balance partners with other Indigenous and minority businesses to achieve the best economic and social outcomes possible.

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2015 HIA WA GREENSMART AWARDS FINALIST - FRAMED HOME



2015 HIA NATIONAL GREENSMART AWARDS WINNER - WATER EFFICIENCY  
2015 HIA WA GREENSMART AWARDS WINNER - HOME OF THE YEAR & CUSTOM BUILT HOME & WATER EFFICIENCY & ENERGY EFFICIENCY  
2015 MBA AWARDS WINNER - WATER WISE AWARD



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2014 MBA AWARDS WINNER - EXCELLENCE IN ENERGY EFFICIENCY

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# the 2015 BELMONT Small Business Awards

Award Winners Photographs courtesy of Leon Tang, The FotoFactory

## BEST NEW BUSINESS

Sponsor: City of Belmont

Presented By: Cr. Phil Marks, Mayor, City of Belmont

**Winner: All Seasons Seafood Bar & Grill**

Accepted by: Duc Thien (Tony) Nguyen, All Seasons Seafood Bar & Grill

Belmont based All Seasons Seafood Bar & Grill not only provide the usual items you might expect a fish and chip shop to sell, but they also provide fresh local fish, offer breakfast, barista coffee, freshly prepared rolls and Asian food. All Seasons Seafood Bar & Grill have made their business successful by consistently offering fresh and healthy food at good prices.

## HOME-BASED BUSINESS AWARD

Sponsor: Belmont BEC

Presented By: Chair Belmont BEC, Jules Lewin

**Winner: Shop & Style Specialists**

Accepted by: Kirsty Noakes

Perth stylist Kirsty Noakes is a businesswoman and self-confessed shop-a-holic. As founder of Shop & Style Specialists in Ascot, Kirsty helps her clients' look and feel better in their personal lives. Shop & Style Specialists offers the expert provision of professional styling services in the everyday world. Since the arrival of her twins, Kirsty maintains that her business is perfectly suited to being a home-based business!

## YOUNG ENTREPRENEUR AWARD

Sponsor: Business News

Presented By: Kim Phan, Business News

**Winner: Digit Books**

Accepted by: Andrew Erkins, Digit Books

Andrew Erkins is co-founder of Digit Books. Digit Books are an award winning business providing quality bookkeeping services via Xero. Andrew's role has been to establish and to be caretaker of the company vision, to guide business, and to develop and promote and engage their audience. Andrew has helped Digit Books achieve sales conversion rates of 90 percent, and increase revenue 128 percent since 2014.

## BUSINESS WOMAN OF THE YEAR AWARD

Sponsors: Business & Professional Women of Western Australia & BPW Business Incubator ONLINE Training & Mentoring Program

Presented By: Kate Waters, President BPW WA

**Winner: Outback Initiatives**

Accepted by: Sheryll Fisher, Outback Initiatives

Outback Initiatives is a Human Resource Development consultancy which delivers unique outdoor-based organisational change, leadership and team development programs. Sheryll Fisher joined Outback Initiatives in 2006, and through her sheer determination and resilience has helped guide staff at Outback Initiatives through economic slowdowns and has helped the team and the business to thrive. Sheryll has helped grow the business through successful networking, social media and partnerships. The Outback Initiative programs revolve around outdoor based activities between 3 and 23 days that usually take place in rural and remote areas of Australia.

## FASHION INDUSTRY AWARD

Sponsor: TCF Global

Presented By: Irving Lane, Chair TCFWA

**Winner: Arcaro Couture**

Accepted by: Angelina Arcaro

Fashion designer and couturier Angelina Arcaro specialises in the creation of one of a kind, unique bridal gowns and high class evening wear. Each Arcaro Couture design is made expertly to measure and captures the uniqueness of every woman who wears Angelina's gowns. After completing her Diploma in Fashion Design in the mid-1970s, Angelina began a career designing everything from swimsuits to bridal wear. The long running success of the Arcaro Couture business hinges on the expertise and broad experience that Angelina brings to it.

## WA RACING INDUSTRY AWARD

Sponsor: Racebreed Australia

Presented By: Marjorie Charleson, Racebreed Australia

**Winner: Darren McAullay, Macmedia Marketing**

Accepted by: Paul McDonnell on behalf of Darren McAullay, Macmedia Marketing

Darren McAullay founder of Macmedia Marketing is the only racing broadcaster specialising in the racing industry. He is also a bloodstock auctioneer and has instigated and sustained a network of race broadcasting facilities which are networked across the nation to a variety of television and radio outlets covering racing internationally. Darren McAullay is the No. 1 ticket holder for Perth Racing which was an honour bestowed on him at the WA Racing Industry Awards for 2014/15. He has been chief caller in WA for the TAB for more than 20 years.

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SMALL BUSINESS AWARDS



Chris, Ornella and the team  
wish to thank their many guests and supporters...

Congratulations to all  
the winners & finalists  
of the 2015 Belmont  
Small Business Awards

**Samantha Rowe**

Labor MP for East Metropolitan Region



Unit 6, 268 Belmont Ave, Cloverdale 6105

E: samantha.rowe@mp.wa.gov.au

P: 9477 3855



**WA  
Labor**



# 2015 Belmont Small Business Award Winners

Award Winners Photographs courtesy of Leon Tang, The FotoFactory

## MOST INNOVATIVE ENTERPRISE

Sponsor: Computer Consultant Professionals  
Presented By: Lee Sanders, Managing Director, CCP



**Winner: Film My Video**  
**Accepted by: Troy Wyatt, Film My Video**

Film My Video specialises in taking a client's training course, and transitioning it to a professional video-based online education program. They also create national qualification-based education programs with their alliance partner Business Education Institute. Film My Video eLearning products are innovative as they use international professional speakers and authors in their delivery, and can be aligned to National qualifications.

## KARL FARRELL INSPIRATION AWARD

Sponsor: Designedge Fashion Incubator  
Presented By: Sasha Rushe Farrell on behalf of designedge Fashion Incubator



**Jade Lewis & Friends Inc.**  
**Accepted by: Jade Lewis**

Despite being an International medal winning little athletics champion at 15, Jade was unfortunately lured into the drug scene until she was 22. However, in 2004 Jade started Jade Lewis and Friends with a vision to help build drug free Australian communities. She has now delivered over 900 school and community presentations, authored two books and began the Yellow Ribbon Project for Second Chances campaign. This provides an innovative approach to the long-term rehabilitation of female offenders, ex-offenders and those at risk. With no starting budget Jade has raised over \$1m in funding to help her run her programs.

## BEST MARKETING AWARD

Sponsor: Westways Visual Communications and Worldwide Printing Solutions  
Presented By: Neil Cranny, Managing Director, Westways Visual Communications



**Winner: Central Caravan Park**  
**Accepted by: Ornella Sialtsis & Christopher Sialtsis**

Ascot based Central Caravan Park is the closest caravan park to the city, and has been operated by the Sialtsis family for the past 12 years. They market the park intrastate and interstate and have also had guests stay from over 40 other countries. One of their main marketing initiatives is working closely with motorhome companies. Other marketing undertaken includes Trip Advisor, GWN tv, Bookings.com, print media, being a member of the Caravan Industry Association, and marketing via their own website.

## MOST CREATIVE AWARD

Sponsor: Textile Clothing Footwear Resource Centre of WA (TCFWA)  
Presented By: Lisa Garside, Board Member, TCFWA



**Winner: Icy Crown Spring Water**  
**Accepted by: Past Chair Belmont BEC Tim Hammond on behalf of Dan Spasojevic, Icy Crown Spring Water**

Icy Crown is not just a company; they are a movement that is dedicated to making a difference to people's lives. Icy Crown is a charity-focused social enterprise which has a colour system that enables their customers to support various types of charity Foundations. For example, if you choose a bottle of Icy Crown with a Red Cap you are supporting Health Foundations, A Green Cap will see you support Environmental Groups and finally a Blue Cap will contribute to Clean Water Projects in less developed countries. Icy Crown are truly a creative business!

## ONLINE BUSINESS AWARD

Sponsor: Website Designs  
Presented By: Hon Kate Doust MLC, Member for South Metropolitan Region, Shadow Minister Small Business



**Winner: Harmonic New Media**  
**Accepted by: Craig Harman, Harmonic New Media**

As a full service digital agency, Harmonic New Media can help you with any application from mobile to desktop, service to product, online or off. They are computer science and graphic design experts who understand digital technology and how it should be applied to your business. Harmonic New Media have been creating digital media solutions through careful planning & research, strategic design, functional development and quality results for more than 15 years.

## BUSINESS MIGRANT OF THE YEAR AWARD

Sponsor: The Australian Asian Association of WA  
Presented By: Vice President Mr Mel Fialho, The Australian Asian Association of WA



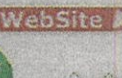
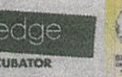
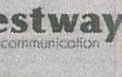
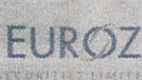
**Winner: Australian Employment Force Pty Ltd**  
**Accepted by: Agnes Vo and Khoi Vo, Australian Employment Force Pty Ltd**

Australian Employment Force is a retailer and service provider. Their key products are mobile phone accessories, phone repairs, beauty, food and car washes. They have more than 80 shops which are located in more than 30 towns and cities throughout WA. They have also expanded into Queensland and the Northern Territory. In 10 years the business has grown from 5 to 500 employees. Business owner Khoi Vo is a migrant from Vietnam, and is proud to have enriched the multicultural community of WA.

## Major Sponsors



## Supporting Sponsors



## SUPPORTING OUR COMMUNITY

Perth Airport recognises the valuable contribution small businesses and volunteers make to our community and is proud to support the 2015 Belmont Small Business Awards to help recognise their success.

We congratulate all the nominees, finalists and award recipients, and in particular the winners of the Indigenous Business of the Year Award, **IN Balance**, and the Volunteer of the Year Award, **Volunteer Task Force**, proudly supported by Perth Airport.

To learn more about Perth Airport's community support, visit [perthairport.com.au](http://perthairport.com.au).



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Volunteer Task Force (VTF) supports frail aged people and younger people with a disability and their carers to live independently in their homes.

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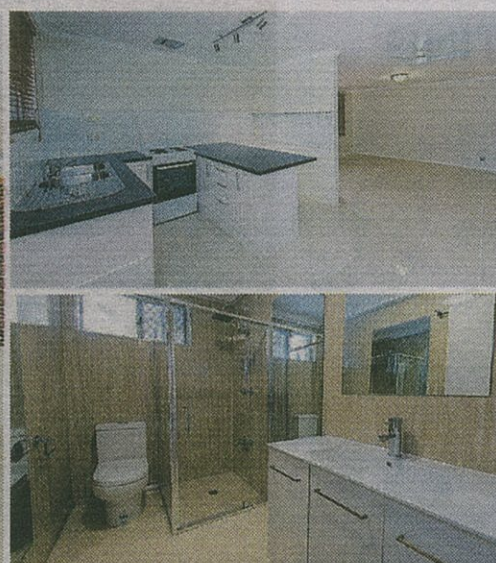
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# 2015 Belmont Small Business Award Winners



Belmont BEC Carol Hanlon & MC Tim Hammond



Belmont Forum - Sarah Moore, Alexandra McAuliffe & Stacie Thomson



Absolutely Reliable House Sitters Bob & Gayle Bigger



Business News - Lauren Burns, Simon Fasolo and Kim Phan



Computer Consultant Professionals - Kirsty Douglas, Less Sanders, Richards Scholes



24/7 Power Fitness Perth Airport - Rohit (Roy) Borekar, Narendra Sakhal, Ramesh & Sulubha Borekar



Central Caravan Park, Christopher, Ornella, Levi, Alexi Slatits & the team



Echo Community Services Christine Groves & Mick Palumbo



City of Belmont Mayor Phil Marks & Cheryl Marks



Consul General Viet Nam - Le Viet Duyen & Huynh Thi Mai Dung



Cr Bernie Ryan & Carmel Ryan



Cr Margie Bass & Anne Griffiths



Daniel (ink) - Daniel & Ivan Pavlovic



David Ekin & Julie Jeffrey Pierrot's Hair Studios



Dianna May, Raj Selvendra, Cr Margie Bass & Jonathan Bass



Food Rescue - Lyndon Nilsson, Julie Broad, Ian Moore, Mike Polak & Bob Patterson



Gerry Hansen, Cr Margie Bass, Mel Fialho, Consul General Le Viet Duyen, Huynh Thi Mai Dung, Agnes and Khoi Vo



Helloworld Belmont Forum - Catherine Grindley & Andrea Parkinson



Hon Kate Doust MLC & Kate Waters



BPW Business Woman of the Year - Carol Hanlon, Kate Waters, Sheryl Fisher, Jasmyne Mumme



Green Promotions - Johnathon Johnston



London Painting Service, Kevin & Jill Misaghi



TCFWA Lisa Garside, HRM Philip Platche



Westsun Solar - Mark Hall & Ben Emery



Mary Gracie & Bob Edwards



R. Moore & Sons - Stuart & Tracey Davis & the team



My Great Idea - Peter & Wendy Flack



Racebreed Australia - Paul McDonnell & Marjorie Charleson



Shop & Style Specialists - Jasper Milligan & Kirsty Noakes



Telstra Business Centre Belmont, Mombi Sakala, Scales Plus, Cameron Gibbs, & Matthew Stock, seated Andrew Willoughby & staff Telstra Business Centre Belmont



Film My Video, Troy Wyatt



Volunteer Task Force - Donna Di Bartomoleo, Lee Vaughan, Kath Snell

**Congratulations to the 2015 Winners & Finalists**

Social Photos Courtesy Janet Gee from Gee Wizz Photography

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