# 2016 Belment & Western Australian Small Business Award Winners

Award Winners Photographs courtesy of Leon Tang, The FotoFactory

### MOST INNOVATIVE ENTERPRISE

Sponsor: Mustera Property Group Presented By: Anthony Ho



### Winner: Lust Pearls Accepted by: Jill Hansen

The seamless fusion of pearls with inlaid diamonds makes LUST a range of jewellery unlike any other seen in the world. As a pioneer in this jewellery technique and a world leader in the use of diamonds in pearls, Jill Hansen, the proud owner of LUST, creates some of the most exquisite pearl iewellery ever seen. With over 20 years' experience in the pearl industry, Jill has done everything from seeding and culturing pearls to selling them at the top international pearl markets, Jill's jewels are worn by many a discerning pearl lover, from stars at the Oscars to homemakers with exceptional taste.

### **BEST MARKETING AWARD**

Sponsor: Westways Visual Communications and Worldwide Printing Solutions Presenter: Neil Cranny, Managing Director, Westways Visual Communications



### Winner: Volunteer Task Force Inc. Accepted by: Kath Snell, Volunteer Task Force Inc.

Volunteer Task Force Inc. has been serving the community since 1970, Their mission is to deliver services that support independence, enhance safety and amenity of people, and to help build the community through volunteering.

Their services are aimed at supporting those who have difficulty with everyday tasks due to frailty or disability. We take an enablement approach with a focus on providing services "with" a person and not "for" or "to" a person, Volunteer Task Force Inc. are committed to real images, real people and real stories in their marketing while incorporating a logo for their successful Water Wise program. They adopted this two-pronged approach by targeting marketing materials and advertising campaigns along with engagement with community.

### **TECHNOLOGY AWARD**

Sponsor: Obit

Presented By: Dave Musarra



### Winner: Fortix Accepted by: Paul Faix

Fortix help their clients scale up their businesses by centralising and visualising all business processes in a single, easy to use business management system called Fortix Freedom.

They provide cloud based software solutions for growing SME's which automates business processes, saves time and drive profits for their clients, Fortix have a range of solutions available to meet their clients' needs and the flexibility to partner with them in a way that is both suitable and affordable for their businesses.

### KARL FARRELL INSPIRATION AWARD

Sponsor: Textile Clothing Footwear Resource Centre of WA (TCFWA) Presented By: Carol Hanlon, Founder and CEO, TCF WA



### Winner: Spirit of the Streets Choir Accepted by: Bernard Carney, Spirit of the Streets Choir

Spirit of the Streets Choir is a not-for-profit community organisation which was set up to provide an environment where people from all walks of life and social backgrounds could come together in song and friendship. It is a choir where people who experience social disadvantage, isolation and often stigma can feel part of a family. Spirit of the Streets Choir creates a non-judgmental, inclusive and empowering environment for all. The Choir will celebrate its 10th anniversary in May 2017.

### MOST CREATIVE AWARD

Sponsor: Belmont Business Enterprise Centre Inc. Presented By: Jules Lewin, Chair, Belmont BEC



### Winner: Owl & Bear Accepted by: Chiara Romeo

Owl & Bear are an event and design company with over 10 years' experience in the Perth events scene. They specialise in handmade furniture items and lighting installations for weddings, birthdays, engagement parties, kitchen teas and everything in between. They also custom make furniture pieces to sell to loving new homes, Owl & Bear have a warehouse located in Mount Hawthorn and travel between Perth metro and the South West creating magical events everywhere they go.

### JUDGES AWARD

Sponsor: MY Business Incubator

Presented By: Jasmyn Mumme, Past Chair, Belmont BEC



### Winner: Shanks Pony Tours Accepted by: Patty Williams

Shanks Pony Tours has been in operation in Midland and Guildford now for nearly three years. The Tours showcase the incredible history and hidden secrets of the Midland and Guildford areas.

Patty believes that Fun Filled Tours of the Midland and Guildford areas will encourage visitors both local, interstate and international to discover what very few people know,

### **Major Sponsors**







### Supporting Sponsors









Belmont





































# Congratulations to the Winners & Finalists of the 2016 BELMANT & Western Australian Small Business Awards



#### CUSTOMER SERVICE AWARD

Sponsor: Telstra Business Centre Belmont Presented By: Kym Trezise, Telstra Business Centre Belmont

### Winner: WiseClick Training and WiseClick Business Services Accepted by: Karen Robinson, WiseClick Training and WiseClick Business Services

WiseClick provides business consulting and accounting software support, as well as an extensive range of training options. Supporting Xero, MYOB, Intuit and other accounting and business software. They are experts in cloud based accounting and business solutions and have been operating in Perth for over 15 years. They are a proudly Western Australian owned company and always put



#### **BUSINESS MIGRANT OF THE YEAR AWARD** Sponsor: The Australian Asian Association of WA

Presented By: Mel Fialho, The Australian Asian Association of WA

#### Winner: Crusty's Fresh Bread Accepted by: Kim Trang, Crusty's Fresh Bread

Crusty's Fresh Bread in Belmont is a wholesale and retail bakery, with a main store in Belmont and 3 other shopfronts in Perth. The Vietnamese owners have had the business for over nearly 15 years. The bakery makes a range of bread, bread rolls, pies, sausage rolls and cakes fresh from scratch. The owners are now proud Australians and are grateful for what they have achieved since coming to Australia over 20 years ago.



#### **BEST NEW BUSINESS**

Sponsors: City of Belmont Presented By: Cr Steve Wolff, City of Belmont

#### Winner: Airport Apartments by Aurum Accepted by: Michael Kar JP. Airport Apartments by Aurum

Less than a kilometer from Perth Airport located in Redcliffe; Airport Apartments is a modern collection of apartments which will provide the perfect accommodation base for those travelling to Perth, Airport Apartments boast a 4 and a half star rating and fantastic reviews on independent sites such as TripAdvisor, They also offer a free 24/7 airport shuttle service and free on-site



### Award Winners Photographs courtesy of Leon Tang, The FotoFactory

BUSINESS WOMAN OF THE YEAR AWARD Sponsors: Business & Professional Women of Western Australia & BPW Business Incubator ONLINE Training & Mentoring Program Presented By: Kate Waters, President BPW WA

### Winner: Nita Sams, Classic Bookbinders Accepted by: Nita Sams, Classic Bookbinders

Starting life in the backroom of a printing shop in 1983, Classic Bookbinders has grown to be WA's leading book binding company. They are the winners of numerous Industry Awards for their high quality in design and craftsmanship. Their accolades include being commissioned to make a book of Remembrance for the Catholic Church, which is now housed in the Vatican. In a formerly male dominated industry, Nita has been President of the WA Printing Industry Association and also a Board member for the National Council



#### COMMUNITY SPIRIT AWARD

Sponsor: Southern Gazette

Presented By: Nathan Wayne, Southern Gazette

#### Winner: Starick Accepted by: Sandy Hunt & Amanda Hughes, Starick

Cloverdale based Starick is a not for profit organization which provides multilayered support services in Perth's south-east metropolitan area to women and children experiencing family and domestic violence. Starick's services include two refuges for women with children, counseling services, supported community housing, court support, advocacy, children's programs, community outreach services and an Op-Shop.



### SPIRIT OF AUSTRALIA AWARD

Sponsors: Hanssen Project Management Presented by: Gerry Hanssen, Hanssen Project Management

## Winner: The Space Place Observatory & Cartref Park Country Gardens Accepted by: Bella Wunderlin

The Space Place Observatory & Cartref Park Gardens offer an experiential tourism experience centred on the natural environment. They offer night time astronomical events at their premises, and have a travelling telescope service that is utilised by many schools. The Space Place Observatory & Cartref Park Gardens has undergone major upheaval in the last 12 months with a change of location and name, and has come through with flying colours including gaining council approval for their new site



### INDIGENOUS BUSINESS OF THE YEAR AWARD

Sponsor: Perth Airport Presented By: Gemma Hunter, Perth Airport

#### Winner: Marr Mooditi Training Accepted by: Margaret Quartermaine, Marr Mooditi Training

Marr Mooditj Training is an Aboriginal managed organization providing training and assessment services to the Aboriginal community. It was founded in 1983 by Professor Joan Winch to provide training in health and wellbeing for Aboriginal people to work in and with their communities to access and understand services. They understand that Aboriginal health is viewed in a holistic context that encompasses emotional, physical, cultural and spiritual



#### HOME-BASED BUSINESS AWARD Sponsor: NAB

Presented by: Brad Stone, NAB

Winner: Hilton Plumbing Accepted by: Clinton Hancock, Hilton Plumbing

If you need a plumber in Perth, then look no further than Hilton Plumbing, They pride themselves on the service they provide to their customers. They make appointments and keep them. They give you a quote and will stick to it. They equip their vans with the latest technology, and their plumbers with the latest knowledge. They aim to save you time and money, and treat your home with



### YOUNG ENTREPRENEUR AWARD

Sponsor: Business News Presented By: Charlie Gunningham, Business News

#### Winner: Samuel Ong, Mustard Seed Podiatry Accepted by: Samuel Ong, Mustard Seed Podiatry

Mustard Seed Podiatry provides a range of podiatry services, Samuel's passion for podiatry developed at university, and once he grasped the complexity of the human foot, he was hooked. Samuel saw first-hand how podiatry could help and improve the lives of patients. He saw a gap in the Perth market in terms of the quality of podiatry service offered, so he created a podiatry experience that was both memorable and remarkable



#### Sponsor: TCF Global

FASHION INDUSTRY AWARD Presented By: Irving Lane, Chair, TCFWA

Winner: La Luna Lifestyle Accepted by: Belinda Phillips, La Luna Lifestyle

La Luna Lifestyle became the vehicle whereby founder Belinda Phillips could empower disadvantaged women that were living under situations of domestic unrest, illness or lack of education, La Luna Lifestyle is a Fair Trade lifestyle brand focusing on designing, manufacturing, wholesaling as well as retailing. Belinda not only focuses on dressing women, but also on addressing the various plights of women throughout the world - particularly those in third world



#### WA RACING INDUSTRY AWARD Sponsor: Racebreed Australia

Presented By: Mariorie Charleson, Racebreed Australia

Winner: Paula Wagg Accepted by: Paula Wagg

Paula Wagg has held a Professional Racehorse Trainers License since 1991. Based in Ascot, Paula prepares thoroughbred racehorses for owners with a view to winning races programmed in WA. She feeds her horses the highest quality feed and having a small stable means that teamwork and cooperative input are the cornerstones of success for her stable. Paula was the first female to become



#### BEST RETAIL BUSINESS Sponsor: Belmont Forum Presented By: Julie Elliott, Belmont Forum

Winner: OPSM Belmont Forum Accepted by: Vanessa Deeker & Amanda Brand, OPSM Belmont Forum

The team at OPSM Belmont Forum provide detailed eve examinations which includes testing of vision and recommending optical correction if needed. They use the latest technology to detect eye disease and conditions that can potentially affect vision such as cataracts, glaucoma and macular degeneration. Patients are also provided advice on UV protection and common eve conditions. OPSM Belmont Forum provides prescription spectacles and non-prescription asses, contact lenses, ophthalmic frames and eve wear accessories



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### **ENVIRONMENT AWARD**

Sponsor: WA Treeworks Presented By: Tracie Barker, WA Treeworks



## Winner: R. Moore & Sons Accepted by: Stuart Davis, R. Moore & Sons

Kewdale based R Moore & Sons specialize in the remanufacturing of diesel engine components prodominantly for the heavy industry. In April 2015 the business invested in a 100KW Solar system as part of their broader costs and environmental footprint reduction. They have also developed a treatment plant to reduce the impact of waste water. The new waste water plant provides a higher quality of treated water that is reused several times in their cleaning processes. Reducing water usage and the impact of their waste water has been a long term and ongoing objective for the company.

### **VOLUNTEER OF THE YEAR**

Sponsor: Perth Airport
Presented By: Gemma Hunter, Perth Airport



## Winner: ED Connect Australia Accepted by: Julie Mullet, ED Connect Australia

ED Connect Australia connects volunteers who want to make a difference with young people in school who need extra help. They harness the wisdom and skills of older generations to enrich the learning experience of young people who are at risk of falling by the wayside in an often over-burdened school system. Ed Connect Australia enhances wellbeing and enriches lives and communities by enabling people of all ages to help each other.

### INTERNATIONAL TRADE AWARD

Sponsor: BEC Global
Presented By: Belmont BEC Patron, Ben Wyatt, MLA, Member for Victoria Park, WA Shadow Treasurer



## Winner: In Balance Australia Accepted by: Dwayne Rowland, In Balance Australia

Proudly 100% Aboriginal owned and family-run, In Balance is an award winning Malaga-based Export Company that distributes Australian developed and manufactured industrial cleaning products. Their high performing and cost effective range of industrial cleaning solutions outperforms dangerous and toxic conventional products, reducing the impact on people and the environment. Their industrial cleaning products use raw materials made from Australian flora.

### **ENTERPRISE OF THE YEAR**

Sponsor: Watering Concepts
Presented By: Bev Poor, Watering Concepts



### Winner: Optus Business Centre Perth Accepted by: Paul & Yasemin Malyniak. Optus Business Centre Perth

The Optus Business Centre Perth designs simple telecommunication solutions for small to medium sized business. Their Belmont based business is built on the basis that as business owners, they truly understand the challenges of SMB telecommunications. As testament to their hard work, they have grown their profit by 18% in the past 2 years. Optus Business Centre Perth in association with Alzheimer's Australia has now raised more funds than any other team in the history of their annual fundraiser, over \$10.000 from the Memory Walk.

### **BUSINESS PERSON OF THE YEAR**

Sponsor: Belmont Rotary
Presented By: President Teresa Turnbull, Belmont Rotary



## Winner: Sharon Kais, Kais Contractors Accepted by: Sharon Kais, Kais Contractors

Whilst specializing in the Earthmoving, Civil construction and Mining industries in Western Australia's remote regions, Redcliffe based Kais Contractors has become well known over many years for its expertise in final trimming, including experience in the latest techniques of GPS / Topcon technology. They provide all necessary equipment, such as lasers, tripods and survey support equipment for computerized control of final trimming, Director of Kais Contractors, Sharon Kais, actively supports a range of worthy charities such as Ronald McDonald House and Variety

### **ACHIEVEMENT AWARD**

Sponsor: Aaragon Construction Management Presented By: Robert Francis



### Winner: Training For Me Accepted by: Droyt Robb, Training For Me

Training For Me is a Registered Training Organization that offers flexible and individualized training to all those that have a passion of being in their chosen industry and who want to make a real difference. They offer Nationally Recognized Qualifications in a variety of areas, specialists in Childcare Training and First Aid Training, Training for Me also provides professional development workshops, staff training for employers and can help in the area of recruitment.

### BELMONT & WESTERN AUSTRALIAN SMALL BUSINESS AWARDS HALL OF FAME

Sponsor: Belmont Business Enterprise Centre Inc.

Presented By: Cassie Rowe, Past Chair, Belmont BEC

The Belmont Business Enterprise Centre inducts local small business or individuals into the Belmont & Western Australian Small Business Awards Hall of Fame when they have demonstrated business excellence, leadership and community contribution to the region over a number of years. In this the 23rd Year of the Belmont Small Business Awards. Belmont BEC is announcing our new 2016 inductee

### Hall of Fame inductee, Volunteer Taskforce Inc. Accepted by Kath Snell



Volunteer Task Force was awarded the Best Staff Training Award in 2009 and Volunteer Award in 2015 and now with the Best Marketing Award in 2016 they are inducted into the prestigious Belmont & WA Small Business Awards Hall of Fame

# 2016 Belm★nt & Western Australian Small Business Award Winners



Jasmyn Mumme BelmontBEC, Nita Sams Classic Bookbinders & President Kate Waters BPWWA



Kym Trezise, Andrew Willoughby & Carly Surtees Telstra Business Centre



Cassandra Ball, Jamie Duff, Matt Saunders & Dave Musarra Obit



Yasmin Malyniak, Bey Poor Watering Concepts & Paul Malyniak Optus Business Centre



Dom, Lolita Hergarty, Dang Lan Huong, Mel Fialho Aust Asian Assoc & Consul General Phung The Long Consul Vietnam



Ben Wyatt MLA & Barry Rowe Frontier Capital



Carol Hanlon BelmontBEC & Samantha Rowe MI C



Tracie Barker & Alex Isaac WA Treeworks



Glenys Godfrey MLA



Gemma & Daniel Hunter Perth Airport



Gerry Hanssen Hanssen Project Management



Marjorie Charleson Racebreed Australia



Councillor Steve Wolff. Councillor Bernie Ryan & Poppy Wolff



Kim Trang, Prati Bhatt, Teaphoria & Monica Vu, Crusty's Fresh Bread



Ben Wyatt MLA & Jasmyn Mumme BelmontBEC



President Teresa Turnbull Belmont Rotary Club



Zeeshan Pasha, Allan Connelly, Kate Huggins & Anita Bobanac Nifnex



Hon Micheal McCormack MP with assistant



Chair Irving Lane TCFWA & Barry Levin The Outdoor Decor Company



Jonathon & Councillor Margie Bass



Chair Jules Lewin & Anne Griffiths BelmontBEC Julie Elliott & Stacie Thomson Belmont Forum





Kath Snell Volunteer Task Force & Neil Cranny Westways Visual Communication



Kerry Hemsley & Julie Mizen AusIndustry Business Services



Margie Toh & Robert Francis BelmontBEC



Peter Stuart Hon Consul of Mangolia



Consul General Phung The Long and Dan Lan Huong Consulate of Vietnam Social Photos Courtesy Janet Gee from Gee Wizz Photography



Charlie Gunningham & Alison Cairns Business News



Samantha Rowe MLC & Ben Wyatt MLA