





WA NEWS UPDATE - MAY









and the incredible impact volunteers have in building inclusive and thriving communities.

Reach out to **THANK** those in your family, business and community that volunteer their time and efforts to assist others. Whether that is across community NFP organisations, sporting groups, schools, seniors, health, emergency services and many more. Further Info #NVW2025 Belmont BEC Inc.& TCFWA Inc. will host its Volunteer Week THANK YOU Celebration Event - May 21st through the support of Volunteering WA, Lotterywest and National Volunteer Week.



Inaction breeds doubt and fear. Action breeds confidence and courage. If you want to conquer fear, do not sit at home and think about it. Go out and get busy.

Quote of the month

Dale Carnegie (1888-1955) - American writer and teacher

BEC **VOLUNTEER EMPOWERMENT FORUMS**

LAST CHANCE - PROJECT CLOSES MAY 31

BEC VOLUNTEER EMPOWERMENT FORUMS BE INSPIRED, BE EMPOWERED, MAKE A DIFFERENCE great speakers and networking with like-minded supporters

6pm-8pm, May 14th BOOKINGS ESSENTIAL

Guest Speakers: Aida Oakdon, Filipino Australian Health Workers Association; Maggi Byrne, I Design My Life; Joslyn Eades-Tass, Dream a Dream Foundation; Suzi Craddock, The Rhythm Centre.

VENUE: Firehouse Restaurant, Country Comfort, 249-263 Grt Eastern H'wy, Belmont FREE ENTRY, Door Prizes, Nibbles Provided; Happy Hour Drinks at Bar Prices. www.belmontbec.com/events

BEC VOLUNTEER **EMPOWERMENT PROJECT**

FREE ONLINE WEBINAR, Wednesday, May 7th, 11am-12noon (AWST) How to Negotiate at Work, Presenter: Elena Lennox, Founder of Courageous Women

- *Know what you bring to the table
- *Conduct thorough research
- *Demonstrate flexibility and willingness to collaborate
- *Helpful tips

Bookings Essential



PUT IN YOUR BID NOW FOR MOTHERS DAY GIFTS

diamond swiss watch, ballroom dancing, ayurvedic, alterations, apparel, gifts, business advisory and lots more fabulous offers. All proceeds support our services to support small businesses. www.becauction.com





Belmont Business 'Ask an Expert' Sundowner - May 28th, 5-7pm Promote your business, make new business contacts and gain new opportunities. Great Guest Speakers and Networking.

ENUE: Firehouse Restaurant, Country Comfort, 249-263 Grt Eastern H'wy, Belmont FREE ENTRY, Door Prizes, Nibbles Provided; Happy Hour Drinks at Bar Prices. www.belmontbec.com/events



Improve your cash flow

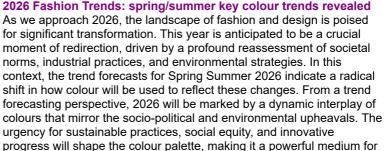
Explore some simple ways to increase your cashflow –ways to: increase your cash in, reduce your cash out and adjust the timing of when you spend and receive money. Here.





Grants and assistance programs in Australia

Find grants, funding, and support programs from across government to help YOUR business grow and succeed! When searching for funding, keep in mind that you'll generally need to meet certain criteria to be eligible, and that, aside from funding assistance, many programs can help your business by building your skills and knowledge. Do you qualify?





more.

Global Sourcing Expo, Sydney – 17-19 June 2025

Registrations are now open! Mark your calendar for Tuesday 17 – Thursday 19 June 2025, at the International Convention Centre, Sydney, Australia. Taking place over three incredible days, this event has been at the forefront of global sourcing for more than a decade. It's a must-attend for retailers, key brands, and trade buyers. **Details**. Registration **here**.

expressing the collective aspirations and challenges of the time. Learn



Tex Premium - London - 17-18 June 2025

The world of textiles is evolving and fast. From next-gen sustainable solutions to luxurious technical fabrics, preview the future of fashion at Texpremium. Our exhibitors are redefining what's possible with innovations like: Triacetate blends and machine-washable luxury fabrics 100% recycled sequins that sparkle sustainably Certified recycled polyester and PEFC-certified viscos Get ready for exclusive behind-the-scenes insights as we highlight the most exciting breakthroughs leading up to our June edition! **Details**.



73rd India International Garment Fair - 1-3 July 2025

India's biggest event in the apparel sourcing, showcasing a diverse range of collections in Womenswear, Menswear, Kidswear, and Fashion Accessories. This highly anticipated occasion will showcase the latest trends and innovations, featuring a wide range of exhibitors and offers for industry professionals and fashion enthusiasts alike. Stay tuned for further details on registration and event specifics. Info.



Centrestage - Asia's Fashion Spotlight - 3-6 September 2025

The annual Asian fashion extravaganza provides a comprehensive platform for designers and brands to present forward-thinking design collections and showcase the latest fashion. Centrestage (B2B+B2C) has gathered worldwide fashion brands together with influential industry buyers and media. Info.



VIATT: ASEAN's comprehensive platform for the entire textile value chain 26-18 February 2026 – Ho Chi Minh City, Vietnam

Vietnam International Trade Fair for Apparel, Textiles and Textile Technologies (VIATT) is the region's most comprehensive trade fair covering the full textile value chain: Apparel Fabrics & Fashion, Home & Contract Textiles, and Technical Textiles & Technologies.

Information.



10 great ways to attract new customers to your small business

Was one of your resolutions this year to increase your customer base? Here are 10 tried-and-true tips to help you attract more customers. Think of these strategies as a starter list. Add your own ideas. The key is to get started now so that when another year rolls around, you're already selling to an expanded customer base. Learn how.



10 signs your small business is ready to scale

Scaling a business is one of the most exciting yet challenging decisions a small business owner can make. Knowing when to take this step and how to approach it can make all the difference between thriving growth and unsustainable expansion. This detailed guide explores how to recognise the signs that your business is ready to scale and the benefits and challenges of scaling – here.



3 steps you should take when structuring your business to better protect your assets

When starting your own business, you must employ the right people, build relationships with good clients, and market your business. However, considering how your business should be structured and whether it can effectively protect your business and personal assets may not make that list. After all, most businesses do not think they will face debts, legal challenges or other unforeseen circumstances that threaten their assets. But the reality is many companies find themselves precisely in that position. If you find yourself in such circumstances, you will be grateful to have chosen a business structure that better protects your wealth and assets. Learn more.



Welcome to TCF WA member, Ruman Sarawer, CyberProof; Julia Berkhout, Jewels Business Support

BENEFITS OF TCF MEMBERSHIP – Members can access 30-60 free advisory with an accountant; lawyer; HR specialist; or IP Attorney to discuss your issues. Members also receive free webinars during the designedge innovation festival, free business sundowners, buying mission opportunities, access to mentoring at discounted rates, supply chain linkages. Bronze, Silver & Gold Levels available. Membership is tax deductible.

Membership Subscription

TCF invites its network to link with its Social Media pages

TCF Facebook https://tinyurl.com/he26e7an
TCF LinkedIn https://tinyurl.com/3b4k3z72



TCF WA, TCF Australia and TCF Global Mentors and Business Advisors Discuss your business issues and concerns with your confidential advisor and develop your action plan for success. Book by the Hour: Online or Phone



FINAL CALL - Are you a Speaker or Presenter? Like to present during 21st designedge Innovation Festival?

BEC, TCF & BPW Members are invited to register interest in being a presenter or speaker during our 21st designedge Innovation festival which will run 4 months July to September to our national and global network. Speakers can run LIVE or recorded ONLINE. View 2024

Festival Sponsor Opportunities also available. Contact Carol Hanlon



How to start a subscription-based business: a step-by-step guide

The subscription economy has transformed how businesses operate. Building a successful subscription business requires more than just adding a monthly fee to your offering. This article will walk you through the essential steps to create and grow a thriving subscription-based business in today's digital economy. Here.



The top 5 cybersecurity threats and how to defend against them

As the world becomes increasingly reliant on technology, the attack surface of cyberspace continues to expand. Cyberthreats have grown more sophisticated, posing significant risk to individuals, organisations and governments alike. It is imperative to examine the top cyberthreats faced by enterprises today and consider what preventive measures can be taken to safeguard digital assets and privacy. Plan your defence here.



Get a free mental health coach that gets small business

Owning a small business can be tough. But you don't have to do it alone. NewAccess for Small Business is a free, confidential mental health coaching program, designed to help small business owners and sole traders manage stress, anxiety and overwhelm.

- ✓ 8 free mental health coaching sessions No GP referral needed.
- ✓ Flexible and confidential Phone or video coaching to fit your schedule.
- ✓ Personalised support Coaches who understand you. Learn more.



How to effectively attract customers for small business success

Attracting customers is vital for the growth and sustainability of any small business. Understanding and implementing effective strategies to engage your target audience will help in building a loyal customer base and driving sales. This article delves into key aspects that can significantly enhance customer attraction, including understanding your audience, creating a standout brand message, leveraging digital marketing, improving customer experience, and utilising local marketing tactics. How?



7 reasons why every serious entrepreneur needs a business coach If you own a business but are on the fence about getting a business coach, keep reading. Seven reasons why a coach is crucial for every entrepreneur are here.



Australasian Institute Business Enterprise Facilitators (AIBEF) AIBEF Membership Offer

Are you a business advisor, mentor or coach? Like accreditation for your past expertise. Members can utilise post nominals providing accreditation and recognition for skills and expertise. **SPECIAL OFFER**: BEC, TCF and BPW Volunteer Mentors can apply for AIBEF Membership Scholarship. <u>AIBEF</u>, Contact <u>Carol Hanlon</u>



WOMEN ECONOMIC FORUM ASEAN 2025 June 19-21, Kuala Lumpur, Malaysia

Women Leaders Beyond Borders: Shaping the Future of the ASEAN Sheconomy. You are invited to engage in impactful discussions, forge powerful networks and explore new pathways for women to shape the future of the global economy. Register



BPW network - taking action for women's equality

BPW (Business & Professional Women) members advocate for issues that affect women around the world today. BPW operates in over 120 countries globally and has consultative status with United Nations Economic & Social Council (ECOSOC). If you wish to connect with like-minded women in Australia visit www.bpw.com.au or globally BPW International <a href="https://www.bpw.



Building resilience and adaptability: future-proofing small businesses

Small businesses face growing challenges and opportunities in a fast-changing world. From technological innovation to global economic shifts, the ability to adapt has become a cornerstone of success. Futureproofing is no longer just an ideal - it's a necessity. This article explores practical strategies that empower small businesses to build resilience, embrace adaptability, and secure their future. Like this.



How to deal with repeat offenders: managing chronic late payers

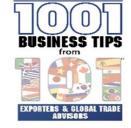
There's always that customer. The one who's just a few days late (every single time). The one who blames their bookkeeper. Or the one who mysteriously disappears the moment your invoice is due. Sound familiar? If you run a small or medium-sized business, chances are you've spent more time chasing payments than you care to admit. It's frustrating, time-consuming, and bad for business - especially when you're relying on that money to pay your own bills or grow your business. What to do?



Small business and taxpayer update 2025: what you need to know, not what you've already heard

Staying compliant in today's business environment is not optional, it's strategic. In 2025, several critical updates have come into effect that will impact how small businesses in Australia manage their tax, cash flow, and reporting obligations.

From revised asset write-off rules and GST reporting changes to the removal of tax deductions on overdue debt interest, business owners need more than just awareness; they need clarity, context, and a strategy. Essential reading here.



Are you an exporter or global trade advisor?

1001 Business Tips from 101™ Exporters and Global Trade Advisor Experts

Would you like to be featured in our new eBook with your 10 tips for Exporters and Global Trade Advisors? Each expert will be allocated two pages. Participation includes additional promotional opportunities as an expert and you may also be invited as a presenter in future 1001 Business Tips Online Forums. Interested to share your expertise and gain exposure? Contact



S/S 25/26 Fashion trends: Data analysis

Explore the top fashion trends and analytical data confirmed by WGSN, the global authority on trend forecasting and consumer behaviour, for the S/S 25/26 season. The S/S 25/26 Fashion Weeks confirmed several exciting trends for the upcoming season. Before exploring these trends, it's important to highlight how data plays a key role in forecasting and planning collections. WGSN's reports offer clear design and product guidance, helping brands turn insights into successful products. In this exclusive preview, we cover the standout colours,

apparel, and accessory trends for S/S 25/26, based on forecasts available to WGSN subscribers only. **Trends**.



7 effective strategies to tackle inflation in business

As consumer prices and global energy costs continue to rise, it's clear that this period of inflation is more than just temporary. Both economists and business leaders agree that supply chain-driven price increases will likely persist throughout the year, with longer-lasting effects on wages potentially becoming a permanent part of the economic landscape. Despite these challenges, businesses can take proactive steps to maintain their financial stability. Seven strategies to not only navigate inflation but also to position your business for success in this new cost environment are here.



Claiming depreciation can help small business owners save thousands in deductions

One of the ways many small business owners may be able to recoup some of their initial start-up costs is through claiming a tax deduction in the form of depreciation. Just like your car, depreciation deductions in a commercial property can be claimed for the wear and tear that occurs to the structure of the property and the items it contains. Learn what to depreciate here.



Four ways to attract the best talent to your small business

As a small business owner, you have a lot on your plate – coming up with innovative ideas or products and keeping up with the market. Over the life of your business, you may have had some highs and lows and finally built a strong team. But recently some of your solid, reliable employees may have left without explanation and your job ads aren't getting many applications. The hiring landscape is changing, and you can take action to attract and keep the right people for your business.... Like **this**.



10 hiring mistakes (and how to avoid them)

Building a strong and effective team begins with getting the hiring process right. From crafting the perfect job description to making a seamless offer and onboarding experience, every step plays a crucial role in attracting the best talent and setting them up for success. Yet, even experienced hiring managers often make common mistakes that can lead to costly mis-hires, increased turnover, and wasted resources. The hiring process isn't just about filling a role- it's about finding the right people who will contribute to your company's growth and success in the long term. The mistakes, and fixes – here.



Facilitation Focus- Newsletter for business advisors

Articles include - Fear of being told no. Managing workplace conflict. Blind passion (and how it makes you invincible). Seven basic marketing tips, Plus details about the Australasian Institute of Enterprise Facilitators – here.



What do 2025 Australian tax changes mean for your business?

The 2025 Australian tax changes bring significant updates for individuals and businesses, impacting company tax rates, personal income tax brackets, superannuation, and deductions. This article answers key questions, explores practical steps to leverage these changes, and offers guidance to ensure compliance and maximise financial opportunities. Learn why.



Why is belonging in the workplace important?

Belonging - the belief that we are connected, supported, and respected - is a basic human need. It's also a critical component of creating cultures that enable everyone to feel included at work. Belonging in the workplace can pave the way for greater individual and organisational performance, innovation, satisfaction, and persistence through challenges. Like this.



What is AWS Marketplace?

AWS Marketplace is a curated digital catalogue that customers can use to find, buy, deploy, and manage third-party software, data, and services to build solutions and run their businesses. AWS Marketplace includes thousands of software listings from popular categories such as security, business applications, machine learning, and data products across specific industries, such as healthcare, financial services, and telecommunications. Learn more.



5 ways for small businesses to increase revenue with SMS

Text messaging with customers is a strong marketing strategy, and is a revenue fast-track for small businesses. Each message is a sales pitch for your products. SMS is an always-on service that welcomes new customers into your brand and is a great tool for keeping existing customers around. A top-notch SMS marketing campaign can help grow your business on autopilot with minimal effort. This text message marketing for small businesses guide will walk you through five ways to use mobile marketing to boost revenue....here.



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Phone Email W: storageking.com.au

Our special thanks to Storage King Perth Airport for their great support in sponsoring storage of textiles and sewing machines donated for our next community village sewing projects.



FOR HIRE - Training and Meeting Rooms at Belmont BEC Fully equipped training room, catering and refreshments available. Unit 3, 216 Belmont Ave., Cloverdale - Contact Belmont BEC

Business Skills 'On Demand' Sessions



Live and Recorded Webinar for Online - Anytime - Fast Track your Traning Members receive FREE webinar below during MAY - Contact us

- Writing Your Business Plan
- Pricing, Costing and Cashflow
- Starting Your New Business
- Understanding the Australian Privacy Changes
- Credit Management And Debt Collection
- How To Write A Tender Or Grant Submission
- <u>Tips on Building a Successful Business</u>
- Preparing For A Fashion Trade Show
- How To Start A Fashion Label
- Quality Control In The Fashion Industry
- Importing and Exporting
- Get Noticed By The Media
- How To Brief Your Website Developer
- TESTEX Textile Accreditation and Labelling
- Avoiding Manufacturing Pitfalls
- Marketing On A Budget
- Strategies for Off Shore Outsourcing
- Sourcing in Asia via HK
- Sourcing Textiles & Apparel in India
- Buying Or Selling A Business
- Fashioning Sustainability Diverse Perspectives
- Balancing Work And Life
- Credit Management And Debt Collection
- How To Write A Tender Or Grant Submission
- <u>Tips on Building a Successful Business</u>
- Connect your Business to the Women's Empowerment Principles
- How To Grow Your Fashion Business

- <u>Understanding your Intellectual Property Trademarks, Designs,</u>
 Patents
- Ethical Fashion and the Triple Bottom Line
- Italian Fashion Media
- Preparing a Business for Sale
- Global Platform for Sourcing From Women Vendors
- <u>Tips on Using Social Media in your Business</u>
- Make Customer Experience Your Competitive Edge
- Understanding Freight Logistics of Importing and Exporting
- How To Grow Your Business
- Strategies for Off Shore Sourcing
- Establishing Your Label in the USA
- What Buyers Are Looking For
- Specification Sheets for Apparel Manufacturing
- Marketing for Small Fashion Business

The information featured in this newsletter is published in good faith in an endeavour to disseminate a wide range of business-related content. While we endeavour to verify the comments and advice, we cannot make any warranties regarding the accuracy of data from other sources, or the relevance to individuals' circumstances. Any actions you may consider are dependent on your individual choice and circumstances and are strictly of your own volition; consequently, we are not liable for any resulting consequences. We have no control over the content of any links to other websites and are not liable for any resultant actions taken by readers.

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