



BELMONT BEC NEWS UPDATE - FEBRUARY, 2026



Happy Chinese New Year, February 17, Year of the Horse

According to Chinese astrology, anyone born in the year of the Horse is confident, agreeable, and responsible, although they also tend to dislike being reined in by others. They're fit and intelligent, adoring physical and mental exertion; they're decisive but also easily swayed and impatient. The first day of the Chinese New Year is **February 17th in 2026**. There is a tradition on this day to avoid cleaning the house or taking out the trash, as it is believed to sweep away or discard good luck for the coming year.



Belmont Business 'Ask an Export Expert' Sundowner 25 February, 5pm-7pm - **BOOKINGS**

Promote your business, make new trade and business contacts and gain new opportunities. Guest Speakers include John Tedesco, Dr Eunice Sari, Elena Lennox, Nickson Karie and great Networking.
VENUE: Firehouse Restaurant, Country Comfort, 249-263 Grt Eastern Hwy, Belmont **FREE ENTRY, Door Prizes, Nibbles Provided; Happy Hour Drinks, Bar Prices.**



United Nations CSW70 - NGO FORUM, March 10th

Topic: Economic Empowerment of Women Entrepreneurs, Gender Equality, and the Sustainable Development Goals
Carol Hanlon, Founder/CEO, TCF Global, Belmont BEC Inc & BPW Business Incubator will be hosting our annual NGO Forum in New York. Global speakers from USA, South Korea, Malaysia, Iran, Chile and Australia will provide updates on projects that support women around the globe. **MEDIA RELEASE EVENT FLYER**
SPEAKER PROFILES. Like to know more about NGO CSW visit www.ngocsw.org



I AM WOW 2026: MARCH 7th, Wattle Grove, 10.30-5pm

Join Ms. Ellevation for I AM WOW 2026: **ELEVATING WOMEN, BUSINESS AND COMMUNITIES**. Held for International Women's Day, this launch honours diverse women, young achievers, and their cultural edge in leadership, communities, business, and personal impact. Enjoy delicious foods, entertainment, and meaningful community connections in a vibrant, celebratory atmosphere. Bring a friend, build new connections, and join our powerful community—[Register Now!](#)



Quote of the month

"People are the core of every business. Businesses are based on relationships, and relationships are based on people. I would go to an average restaurant run by amazing people over an outstanding restaurant run by awful people."

Marcus Lemonis, American businessman, TV personality, and entrepreneur.



2026 trends for business

Is 2026 going to be any more straightforward than 2025? **Of course not**, complexity is the new normal. What can business leaders expect to see unfold over the next year? Experts shine a flashlight into the murky months ahead, providing some much-needed illumination. [Here.](#)



BEC NATIONAL EXPORT ONLINE Training & Mentoring Project
Looking to increase your sales? Export your goods or services?
FREE WEBINARS - Thursday, 26th February, AWST (Perth Time)
BOOKINGS ESSENTIAL

- 1) Introduction to Exporting: 9.30-11.30am [BOOK](#)
- 2) Export Guide for Small Business: 12-2pm [BOOK](#)
- 3) Writing your Export Marketing Plan: 2.30-4.30pm [BOOK](#)

Can't make the date? [Request a Recording](#)

Register for [FREE ONLINE Export Mentor](#)

[BEC EXPORT FLYER](#) [EXPORT MEDIA RELEASE](#)



The Quiet Power Move – Using Canva

Our YouTube channel supports solopreneurs and small business owners by sharing simple Canva, AI and content creation strategies designed to save time, keep branding consistent, and help businesses grow with confidence. Explore the channel and complete the short survey linked in the channel description to help shape future videos around your needs. [Here.](#)

'LIVE' AI Webinar Series 'AI for Everyday Business'



Your Digital Intern: Automate the Boring Stuff \$110

February 17th, Tuesday, 12noon-1.30pm (AWST Perth) [BOOKINGS](#)

Stop spending your evenings writing emails and formatting documents. In this session, you will learn how to use free AI tools to draft professional invoices, summarise long meeting notes, and handle your admin paperwork in minutes, not hours.



Marketing on a Shoestring: Big Brand Looks for Small Budgets \$110

February 24th, Tuesday, 12noon-1.30pm (AWST Perth) [BOOKINGS](#)

You don't need an expensive agency to look professional. Learn how to use AI to write catchy social media captions, fix your photos, and create a month's worth of content ideas in under 30 minutes. This is great for finding new customers without spending a fortune.



Welcome to BEC members - Dorcas Prosper, D H Holistic Care

BENEFITS OF BEC MEMBERSHIP - Members can access 30-60mins

free advisory with an accountant; lawyer; HR specialist; or IP

Attorney to discuss your issues. Members also receive free

webinars during the designedge innovation festival, free business

sundowners, buying mission opportunities, access to mentoring at

discounted rates, supply chain linkages. Bronze, Silver & Gold Levels

available. Membership is tax deductible. [Join](#)

[BEC invites its network to link with its Social Media pages](#)

BEC FaceBook [Link](#)

BEC LinkedIn [Link](#)

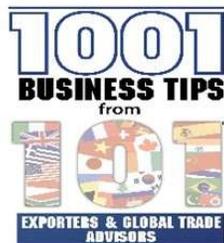


Belmont BEC & BEC Global Business Advisors, Mentors, Business

Coaches - Discuss your business issues and concerns with your confidential

advisor and develop your action plan for success. **By the Hour: Online or**

Phone Face - Phone www.belmontbec.com/mentoring



Are you an exporter or global trade advisor?

1001 Business Tips from 101™ Exporters and Global Trade Advisor Experts

Like to be featured in our new eBook with your 10 tips for Exporters

and Global Trade Advisors? Each expert will be allocated two pages.

Participation includes additional promotional opportunities as an expert

and you may also be invited as a presenter in future 1001 Business

Tips Online Forums. Interested to share your expertise and gain

exposure? **Contact [Carol Hanlon](#)**



Are you a Speaker or Presenter?

Like to present during 22nd designedge Innovation Festival?

BEC, TCF & BPW Members are invited to register interest in being a

presenter or speaker during our 22nd designedge Innovation festival

which will run 4 months June to September to our national & global

network. Speakers can run LIVE or recorded ONLINE. [View 2025](#)

[Festival Sponsor Opportunities also available.](#) **Contact [Carol Hanlon](#)**



Sponsorship Opportunity

33rd Belmont & Western Australian Small Business Awards 2026

Join us to sponsor a category in the 33rd Annual Belmont & Western Australian Small Business Awards in 2026 providing recognition to small businesses across WA. Launching June and running through to October. Gain extensive promotion and marketing opportunities for your business. [View 2025 winners & sponsors](#) Further info contact [Carol Hanlon](#)



How to manage your small business through a crisis

No matter how well-managed your business is, all it takes is one crisis to grind everything to a crippling halt. This is especially true for small businesses, as they often lack the resources to adequately handle a crisis. A poor response to a crisis results in customer backlash and reduced sales that, in turn, hurts a company's bottom line and further tarnishes the brand. [How to plan.](#)



Grants and assistance programs in Australia

Find grants, funding, and support programs from across government to help YOUR business grow and succeed! When searching for funding, keep in mind that you'll generally need to meet certain criteria to be eligible, and that, aside from funding assistance, many programs can help your business by building your skills and knowledge. [Do you qualify?](#)



RBSM at PLASTIWORLD, March 23-25 - Mumbai, India

FIEO in association with the All-India Plastics Manufacturers Association, is organising a Reverse Buyer Seller Meet during the Plastiworld India at JIO World Convention Centre, Mumbai. The show aims to create a focused sourcing platform to connect buyers and sellers across multiple segments from India and abroad. Contact for details [here](#). Register [here](#).



India Sporting Goods Fair, 31 March – 2 April 2026

Sourcing sports goods from India: cricket, football, hockey, badminton, tennis, table tennis and other field sports; sportswear, fitness and training equipment & accessories, etc. Indian sports equipment is used at the highest level of professional sporting events and training academies, including the Olympics and World Championships. [Website.](#)



TCF Mission – Travel Voucher and VIP Benefits

Global Sources Hong Kong shows – April 2026

World-class AI, innovation and lifestyle sourcing

Check out the wide range of international fairs and trade shows [here](#). Register for shows in Hong Kong for: Consumer electronics, Mobile electronics, Home and kitchen and Sports and outdoor – [Contact TCF.](#)



eBay Circular Fashion Fund 2026

The future of fashion is circular, and it's being built by those willing to do things differently. The eBay Circular Fashion Fund is entering its third year and expanding into new global markets in 2026. Now a global platform, the Fund champions founders and sellers who are extending the life of fashion, reducing waste, and reshaping the industry for the better. Applications are now open across the EU, UK, US, Germany, Australia, Canada and Switzerland. Applications Close: 8th March 2026. [Details.](#)



20 ways to build self-confidence

Being completely confident all the time might not be possible, but we can increase our confidence. Increased confidence often leads to an increase in achievements and opportunities, which further increases our confidence. It's a great cycle! Building confidence can be hard if you feel you have failed a lot. Successful people don't let failure or fear stop them. They embrace it and use that nervous energy to push themselves forward. [Like this.](#)



Building a financially resilient business

Being financially resilient in business is more important than ever. When sudden, unpredictable events can bring financial pressure, it's important to have systems and processes in place to respond. The financial resilience of a business has long been a key indicator of potential success, both in the short and long term. [Like this.](#)

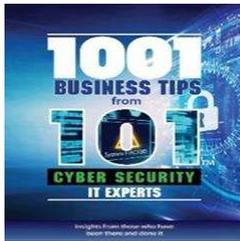
Small business employer guide to family and domestic violence
A small business employer's guide to supporting employees experiencing family and domestic violence.

Employees experiencing family and domestic violence often rely on their workplaces to be a safe place to escape violence and a crucial source of social and economic support. It's a place where they are treated with dignity and respect, and their skills and knowledge are appreciated. In addition to the personal impact of family and domestic violence, there are also real costs for their workplace. [What you can do.](#)



Consumer rights and guarantees

Businesses must meet a set of basic rights when they sell products or services. These basic rights are called consumer guarantees. They are included in the Australian Consumer Law. Consumers automatically receive these consumer guarantees when they buy goods and services. It is unlawful for businesses to mislead consumers about these rights. [Learn more.](#)



101 Business Tips from 101™ Cyber Security IT Experts
FREE eBook for small business with tips from 101 global cyber security experts to assist small business owners and their staff to remain cybersafe. www.mybusinessincubator.com.au/1001

101 Business Tips eBook was developed by MY Business Incubator® Cyber Security Training & Mentoring Project, a national project delivered by Belmont BEC Inc.



Australian businesses and accepting cash from January 2026

Is cash making a comeback? On January 1, the Australian government rolled out a cash mandate that will shake up the way we shop in 2026. Under the new rule, businesses selling fuel and groceries must now accept cash for in-person essential purchases of up to \$500. Most businesses are exempt, though – what you need to know is – [here.](#)



Small Business Cyber Security Guide

This Small Business Cyber Security Guide has been specifically designed for small businesses to understand, act, and increase their cyber security resilience against ever-evolving cyber security threats. The language is clear, the actions are simple, and the guidance is tailored for small and medium businesses. [Here.](#)



Inside Small Business - Summer 2026

Nobody ever said starting and running a business is easy. Most entrepreneurs face hurdles of various sizes on their journey. But for some things, it really goes south, and they get to the point where they think the only option is to close the doors for good. Meet three small-business owners who got to that point and stared into the abyss, but whose resilience and determination enabled them to haul themselves back off the floor and fulfil their dreams. Their stories are both instructive and inspiring. Read the wide range of articles [here.](#)



It's not too late –

Your 2026 business checklist to start the year financially strong

A financial kick-off checklist is essential. It's not just about ticking boxes for compliance; it's about setting the tone for a profitable, stable, and well-managed year. Whether you're running a café, construction business, or professional service firm, starting the year with financial clarity helps you make smarter decisions from day one. How to set up your business for 2026 is [here.](#)



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How to close a sale using 18 strategies (with examples)

Closing a sale is an important step in the sales cycle that involves confirming a transaction with a buyer and completing the sale. There are a variety of methods for closing a sale effectively, and the method you choose often depends on your experience with the customer during the previous phases of the sales cycle. Learning how to close a sale properly can help increase rapport with customers and may improve your chances of selling the product or service. [How?](#)



Websites that you may find useful

If you are travelling and need a free Wi-Fi location – [Use this](#). Upload or drop an image into AI image editor, then apply AI-powered edits like background removal, cleanup, upscaling, and style transforms – [here](#). Transform your photos with professional-grade tools in a free online photo editor that works right in your browser. No downloads, no hassle – [here](#). Access one AI assistant with access to all top LLMs, video and image generators. General-purpose and coding agents are included [here](#).



Tips you may find useful

- * **To check on ALL the applications** and programs on your computer- hold the Windows key and R. Enter - Shell:AppsFolder and OK. Delete any unwanted.
- * **To increase security** – Hold Windows key and I. Windows security, Open Windows security. Device security. Core solidarity. Memory integrity. ON.
- * **Any computer problems**, such as being busy or slow, you **could** try this... Settings. System. Recovery. Fix problems using Windows Update.



Is your business ready for the latest tax and compliance changes?

To help you prepare, this article covers the key changes and areas of ATO focus for this financial year. This explores significant shifts in superannuation, asset write-offs, trust compliance and more, equipping you with the essential knowledge to make informed decisions for your business. [How?](#)



How to take a vacation as a small business owner

Running your own company comes with plenty of freedom, including the ability to set your schedule and adjust it as life demands. But that flexibility has a flipside: Taking real time off can feel almost impossible when you're the one holding everything together. How to plan a worry-free vacation as a small business owner so you can recharge and support your company's long-term success is [here](#).



Another tip by Silvia Ihensekhien -from the now published -

'1001 Business Tips from 101™ Cyber Security Experts

How to spot a phishing email - Sender's name and email don't match. Contains suspicious attachments (e.g., zip files). Uses generic greetings instead of your name (e.g., 'Dear valued customer'). Poorly written email (e.g., bad formatting, spelling and grammar mistakes). Demands urgent action, oftentimes with a strict deadline. Asks for personal details (e.g., password). Links look unusual or don't match the intended URL destination. Uses scare tactics (e.g., account deactivation).



Why flexible workplace strategies can be the right fit for small businesses

As a small business, the idea of special programs to support employee flexibility in the workplace may seem daunting. Yet flexible workplace strategies can drive absenteeism down and foster loyalty. Some of the ways flexibility can benefit your small business and strategies you can employ to make a flexible workplace a reality are [here](#).



Australasian Institute of Business and Enterprise Facilitators

The business advice industry in Australia and in many other countries is self-regulated, and virtually anyone can call themselves a business or enterprise facilitator, advisor, coach, mentor, or consultant. AIBEF provides accreditations for your skills and expertise. Further Info www.aibef.org.au



STORAGE KING PERTH AIRPORT – special % offer

Past Winner - Facility of the Year Award

15% off storage boxes and 50% off the first 2 months of storage. Storage King can ship your parcels to anywhere in the world. Storage King arrange the booking and email consignment notes for clients to attach to their deliveries. We offer a wide range of self-storage options,

from lockers to vehicle storage.

Phone Email W: storageking.com.au

Our special thanks to Storage King Perth Airport for their great support in sponsoring storage of textiles and sewing machines donated for our next community village sewing projects.



FOR HIRE - Training and Meeting Rooms at Belmont BEC

Fully equipped training room, catering and refreshments available.

Unit 3, 216 Belmont Ave., Cloverdale - [Contact Belmont BEC](#)

Business Skills 'On Demand' Sessions



Live and Recorded Webinar for Online - Anytime - Fast Track your Training

Members receive FREE webinar below during February - [Contact us](#)

www.belmontbec.com/webinars

- [Writing Your Business Plan](#)
- [Pricing, Costing and Cashflow](#)
- [Starting Your New Business](#)
- [Understanding the Australian Privacy Changes](#)
- [Credit Management And Debt Collection](#)
- [How To Write A Tender Or Grant Submission](#)
- [Tips on Building a Successful Business](#)
- [Preparing For A Fashion Trade Show](#)
- [How To Start A Fashion Label](#)
- [Quality Control In The Fashion Industry](#)
- [Importing and Exporting](#)
- [Get Noticed By The Media](#)
- [How To Brief Your Website Developer](#)
- [TESTEX – Textile Accreditation and Labelling](#)
- [Avoiding Manufacturing Pitfalls](#)
- [Marketing On A Budget](#)
- [Strategies for Off Shore Outsourcing](#)
- [Sourcing in Asia via HK](#)
- [Sourcing Textiles & Apparel in India](#)
- [Buying Or Selling A Business](#)
- [Fashioning Sustainability Diverse Perspectives](#)
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- [Credit Management And Debt Collection](#)
- [How To Write A Tender Or Grant Submission](#)
- [Tips on Building a Successful Business](#)
- [Connect your Business to the Women's Empowerment Principles](#)
- [How To Grow Your Fashion Business](#)
- [Understanding your Intellectual Property – Trademarks, Designs, Patents](#)
- [Ethical Fashion and the Triple Bottom Line](#)
- [Italian Fashion Media](#)
- [Preparing a Business for Sale](#)
- [Global Platform for Sourcing From Women Vendors](#)
- [Tips on Using Social Media in your Business](#)
- [Make Customer Experience Your Competitive Edge](#)
- [Understanding Freight Logistics of Importing and Exporting](#)
- [How To Grow Your Business](#)

- [Strategies for Off Shore Sourcing](#)
- [Establishing Your Label in the USA](#)
- [What Buyers Are Looking For](#)
- [Specification Sheets for Apparel Manufacturing](#)
- [Marketing for Small Fashion Business](#)

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